



Mr. Don Comer
Bobbitt Design Build, Inc.
600 Germantown Road
Raleigh, North Carolina 27607

RE: **New Mitsubishi Facility**

Dear Don:

As we have been operating in our new facility for several months, I wanted to take this opportunity to thank you and your organization for delivering to us a high quality project that has exceeded our expectations.

We needed a Design/Builder that would address our concerns and provide us with solutions to circumstances that were unique to our situation. Listed below are several of the design parameters that Bobbitt dealt with effectively.

1. Siting the buildings – The new buildings were going to be placed on our existing vehicle display and storage areas and we needed to minimize the impact on the site. Your creative designers were able to orient the buildings and step the finish floor inside the building minimizing the impact on the site.
2. Architectural Design – With the relative closeness of the new buildings to our existing facilities, we were concerned about how we could meet Mitsubishi's requirements while complimenting our existing buildings. Through the use of materials and architectural detailing, your designers were able to provide us with an attractive, functional building that compliments our existing buildings.
3. Construction Interruption – We have three business entities on the same lot where we were constructing the new buildings. Those businesses had to stay open and profitable during the construction period. Through the hard work of your Project Manager and On-Site Superintendent, the construction stayed on schedule even through the winter. Interruptions and disturbances were communicated in advance and coordinated to minimize the impact on our businesses.

Through the fine work of your team, you were able to address our concerns and deliver to us a building that has met and exceeded our expectations.

Thank you once again. If you would like to show prospective customers our facility or use us as a reference, please feel free to do so.

Sincerely,

Jim Elkins

Jim Lowe

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