



"We Can Grow Together"

Mr. W. Glenn Adams
President
Bobbitt & Associates, Inc.
600 Germantown Road
Raleigh, NC 27607

Dear Glenn:

As a repeat Bobbitt customer, I wanted to take this opportunity to tell you how pleased I am with your Design-Build team and the quality of your building construction.

To date, we have contracted with Bobbitt for four (4) projects for a total of approximately 230,000 s.f. In December 1993, Bobbitt designed and built an 85,000 s.f. expansion for our distribution center in Zebulon. From the beginning, your Design-Build services allowed us to build a facility which was tailored to our needs and budget. Jon Peoples, your Project Developer, was able to provide us cost estimates and preliminary plans in a timely fashion. These services saved us time and money because all the design and budget data we needed were handled through Bobbitt.

The construction experience itself proceeded smoothly thanks to the expertise provided by the Project Manager, Jeff Barnes. He was sensitive to our needs and completed the project on time and within budget. He was well-organized, attentive to details, and always responded immediately to any questions, concerns or changes.

Because of our positive first experience with Bobbitt & Associates, we chose Bobbitt to build a 74,000 s.f. warehouse/manufacturing building in July, 1994 in Youngsville, NC. Again, this experience proved successful so we hired your company for two more projects: a regrind metal storage building for our Zebulon plant and a 65,000 s.f. Phase III expansion in Zebulon, which is currently underway.

Nomaco, Inc. is a leader in the thermoplastic foam industry. Recently we were cited in Raleigh's Triangle Business Journal as one of the fastest growing companies in the Triangle. Consequently, we need a Design-Build contractor who can provide affordable turnkey construction on schedule. Bobbitt & Associates, Inc. satisfies that need for us. I would gladly recommend your firm to anyone with a building need.

Sincerely,

Marc Noel
President

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